

# The Seasoning Ninja wants you to be aware of a Regulation Change



## What is the regulation change?

The NOP (National Organic Program) has informed the organic industry that starting on December 27<sup>th</sup>, 2019, organic certified products can only use conventional (organic compliant) flavors that are not commercially available in an organic form.

## Are my products affected?

There are 3 basic questions that you need to answer to determine if you are affected by this change:

1. Do I buy organic certified products?
2. Do those organic products contain “natural flavor”?
3. Is the “natural flavor” only listed as organic compliant, and not organic certified?

If you answer “yes” to all 3 of these questions, then this regulation may affect your products, and the seasoning you use will be evaluated.

## What kind of evaluation and change does this entail?

TFS will work with you to see if the flavor used in the seasoning is commercially available in an organic form. To do this, we explore the capabilities of sourcing an organic version of that flavor that matches the form, quality, and function.

If an organic version of that flavor is available, we replace the conventional flavor with an organic certified flavor. A change may not be necessary if we are unable to source an organic version of that flavor, and TFS has evidence to present multiple source confirmation that an organic version of this flavor is not commercially available.

## How is The Food Source handling the change?

TFS is proactively conducting a review of the organic certified products to see if conventional natural flavors are currently being utilized, and if those flavors are commercially available in organic form. However, please understand that we have many active organic products, and a thorough review is going to take a significant amount of time.

## Will this cost me money?

While the TFS lab team is known for coming up with creative ways to mitigate cost and maintain strong and impactful flavor, it is true that organic flavors are more expensive than conventional flavors. Please anticipate a price impact due to this regulation change.

## What can we do as the customer to help?

If you notice that you are currently buying organic seasonings from TFS, and believe that your products will be affected, please reach out to your sales rep. This will help TFS use its resources to address the formulas and seasonings that need to be the higher priority.